

1. Total Leaseurope Market 2005

	New Production (Mio€)			Outstandings (Mio€)		
	2005	2004	%	2005	2004	%
AT**	6,712.11	6,117.36	9.72%	21,184.53	19,099.23	10.92%
BA	157.09			141.88		
BE	3,844.88	3,501.34	9.81%	8,846.67	8,166.57	8.33%
BG	484.55			489.61		
CH	5,291.85	4,634.71	14.18%	9,859.63	9,198.90	7.18%
CZ	3,992.41	3,396.99	17.53%	8,400.85	6,793.70	23.66%
DE	49,270.00	44,410.00	10.94%	133,200.00	128,000.00	4.06%
DK	4,289.52	3,084.53	39.07%	7,490.43	7,132.20	5.02%
EE	962.25	730.83	31.67%	1,850.11	1,444.34	28.09%
ES	17,439.40	13,979.90	24.75%	35,364.30	29,150.90	21.31%
FI	3,200.00	2,864.40	11.72%	5,497.00	5,117.90	7.41%
FR	28,776.00	26,915.00	6.91%	73,144.00	69,750.00	4.87%
GB	55,773.62	53,651.00	3.96%	121,033.93	122,752.00	-1.40%
GR***	2,794.00	2,360.00	18.39%	9,688.00	8,912.00	8.71%
HU	4,730.88	3,076.00	53.80%	10,480.75	9,351.00	12.08%
IT	44,160.00	38,039.96	16.09%	100,000.00	90,000.00	11.11%
MA	738.13	584.55	26.27%	1,463.27	1,213.25	20.61%
NL	4,539.00	4,387.00	3.46%	9,838.70	11,040.00	-10.88%
NO	3,535.56	2,757.09	28.24%	7,076.61	5,631.74	25.66%
PL*	4,047.48	3,115.93	29.90%	4,965.80	3,850.00	28.98%
PT*	4,889.00	4,227.00	15.66%	11,702.31	9,725.00	20.33%
RO	1,101.52	841.11	30.96%	1,692.97	1,423.17	18.96%
RU	2,759.49	1,556.01	77.34%			
SE	6,450.09	4,673.12	38.03%	10,756.61	8,521.97	26.22%
SI	1,478.17	1,094.00	35.12%	2,196.50	1,899.00	15.67%
SK	1,485.45	1,130.00	31.46%	3,757.33	1,633.00	130.09%
TOTAL	262,902.45	231,127.84	13.75%	600,121.79	559,805.87	7.20%

Figures shown here are the data collected by Leaseurope from its members.

Figures for the National Leasing Associations in Ireland, Luxemburg, Cyprus, Serbia-Montenegro and Ukraine are not available

2a. Leasing Market 2005

	New Production (Mio€)			Outstandings (Mio€)		
	2005	2004	%	2005	2004	%
AT**	6,712.11	6,117.36	9.72%	21,184.53	19,099.23	10.92%
BA	157.09			141.88		
BE	3,844.88	3,501.34	9.81%	8,846.67	8,166.57	8.33%
BG	484.55			489.61		
CH	5,291.85	4,634.71	14.18%	9,859.63	9,198.90	7.18%
CZ	3,796.79	3,396.99	11.77%	8,110.24	6,793.70	19.38%
DE	46,100.00	41,430.00	11.27%	127,000.00	122,000.00	4.10%
DK	4,289.52	3,084.53	39.07%	7,490.43	7,132.20	5.02%
EE	962.25	730.83	31.67%	1,784.99	1,444.34	23.59%
ES	17,439.40	13,979.90	24.75%	35,364.30	29,150.90	21.31%
FI	1,048.00	910.60	15.09%	2,053.00	1,956.90	4.91%
FR	28,776.00	26,915.00	6.91%	73,144.00	69,750.00	4.87%
GB	22,102.95	20,458.00	8.04%	63,787.66	66,424.00	-3.97%
GR***	2,794.00	2,360.00	18.39%	9,688.00	8,912.00	8.71%
HU	4,730.88	3,076.00	53.80%	10,480.75	9,351.00	12.08%
IT	44,160.00	38,039.96	16.09%	100,000.00	90,000.00	11.11%
MA	738.13	584.55	26.27%	1,463.27	1,213.25	20.61%
NL	4,539.00	4,387.00	3.46%	9,838.70	11,040.00	-10.88%
NO	3,535.56	2,757.09	28.24%	7,076.61	5,631.74	25.66%
PL*	4,047.48	3,115.93	29.90%	4,965.80	3,850.00	28.98%
PT*	4,889.00	4,227.00	15.66%	11,702.31	9,725.00	20.33%
RO	1,020.15	841.11	21.29%	1,692.97	1,423.17	18.96%
RU	2,759.49	1,556.01	77.34%			
SE	4,635.54	3,832.73	20.95%	8,220.36	7,262.04	13.20%
SI	1,478.17	1,094.00	35.12%	2,196.50	1,899.00	15.67%
SK	1,295.19	1,088.00	19.04%	3,471.98	1,549.00	124.14%
TOTAL	221,627.98	192,118.65	15.36%	530,054.18	492,972.94	7.52%

2b. Hire Purchase 2005

	New Production (Mio€)			Outstandings (Mio€)		
	2005	2004	%	2005	2004	%
AT						
BA						
BE						
BG						
CH						
CZ	195.62			290.61		
DE	3,170.00	2,980.00	6.38%	6,200.00	6,000.00	3.33%
DK						
EE				65.13		
ES						
FI	2,152.00	1,953.80	10.14%	3,444.00	3,161.00	8.95%
FR						
GB	33,670.66	33,193.00	1.44%	57,246.27	56,328.00	1.63%
GR						
HU						
IT						
MA						
NL						
NO						
PL						
PT						
RO	81.37					
RU						
SE	1,814.55	840.39	115.92%	2,536.25	1,259.93	101.30%
SI						
SK	190.26	42.00	353.01%	285.34	84.00	239.70%
TOTAL	41,274.47	39,009.19	5.81%	70,067.61	66,832.93	4.84%

* Outstandings for 2005 are Leaseurope estimate

** Unable to distinguish leasing and hire purchase contracts

*** Figures are Leaseurope estimate based on partial data provided by the National Association

7a. Equipment (Leasing and Hire Purchase)

Mio €	New Production (Mio€)			Outstandings (Mio€)		
	2005	2004	%	2005	2004	%
AT	5,263.47	4,869.45	8.09%	10,377.03	9,095.64	14.09%
BA	134.03			131.35		
BE	3,200.91	3,103.42	3.14%	6,356.67	5,997.46	5.99%
BG	443.54			440.40		
CH	5,229.00	4,616.71	13.26%	9,464.18	8,782.79	7.76%
CZ	3,570.14	3,027.69	17.92%	7,075.68	5,632.31	25.63%
DE	42,570.00	39,510.00	7.74%	78,200.00	74,000.00	5.68%
DK	4,197.46	2,999.10	39.96%	7,490.43	6,196.15	20.89%
EE	908.31	634.45	43.17%	1,534.20	1,034.60	48.29%
ES	13,834.50	10,866.60	27.31%	22,870.90	19,706.00	16.06%
FI	3,154.00	2,846.60	10.80%	5,201.00	4,856.70	7.09%
FR	23,607.00	21,886.00	7.86%	39,770.00	37,521.00	5.99%
GB	54,472.07	52,300.00	4.15%	113,721.85	115,172.00	-1.26%
GR	1,344.00	1,200.00	12.00%	3,052.80	2,880.00	6.00%
HU	4,456.51	2,984.00	49.35%	10,146.14	9,185.00	10.46%
IT	22,210.00	21,244.96	4.54%	38,000.00	39,520.00	-3.85%
MA	631.86	508.72	24.21%	1,123.77	953.31	17.88%
NL	4,319.30	3,936.00	9.74%	8,641.70	8,298.00	4.14%
NO	3,452.40	2,715.51	27.14%	6,743.25	5,378.93	25.36%
PL	3,435.99	2,689.67	27.75%	4,532.57	3,548.00	27.75%
PT	3,056.00	2,874.36	6.32%	5,376.57	5,057.00	6.32%
RO	1,097.16	838.92	30.78%	1,828.68	1,423.17	28.49%
RU	2,722.05	1,538.13	76.97%			
SE	6,428.00	4,646.49	38.34%	10,702.20	8,481.75	26.18%
SI	982.96	769.00	27.82%	1,166.28	1,026.00	13.67%
SK	1,416.38	1,092.00	29.71%	3,657.17	1,594.00	129.43%
TOTAL	216,137.04	193,697.78	11.58%	397,604.81	375,339.80	5.93%

7b. Real Estate

Mio €	New Production (Mio€)			Outstandings (Mio€)		
	2005	2004	%	2005	2004	%
AT	1,448.64	1,247.91	16.09%	10,807.50	10,003.59	8.04%
BA	23.06			10.53		
BE	643.97	397.92	61.83%	2,490.00	2,169.11	14.79%
BG	41.01			49.21		
CH	62.85	18.00	249.16%	395.46	416.12	-4.96%
CZ	422.27	369.30	14.34%	1,325.16	1,161.39	14.10%
DE	6,700.00	4,900.00	36.73%	55,000.00	54,000.00	1.85%
DK	92.07	85.44	7.76%	1,097.56	936.05	17.25%
EE	53.94	96.38	-44.03%	315.92	409.74	-22.90%
ES	3,604.90	3,113.30	15.79%	12,493.40	9,444.90	32.28%
FI	46.00	17.80	158.43%	296.00	261.20	13.32%
FR	5,169.00	5,029.00	2.78%	33,374.00	32,229.00	3.55%
GB	1,301.55	1,351.00	-3.66%	7,312.08	7,580.00	-3.53%
GR	1,450.00	1,160.00	25.00%	6,635.20	6,032.00	10.00%
HU	274.37	92.00	198.23%	334.61	166.00	101.57%
IT	21,950.00	16,795.00	30.69%	62,000.00	50,480.00	22.82%
MA	106.26	75.83	40.13%	339.50	259.94	30.61%
NL	219.70	451.00	-51.29%	1,197.00	2,742.00	-56.35%
NO	83.15	41.58	100.00%	333.37	252.82	31.86%
PL	611.48	426.26	43.45%	433.23	302.00	43.45%
PT	1,833.00	1,352.64	35.51%	6,325.74	4,668.00	35.51%
RO	4.37	2.19	99.50%			
RU	37.44	17.88	109.43%			
SE	22.09	26.63	-17.07%	54.41	40.22	35.26%
SI	495.21	325.00	52.37%	1,030.22	873.00	18.01%
SK	69.07	38.00	81.76%	100.16	39.00	156.82%
TOTAL	46,765.40	37,430.06	24.94%	203,750.25	184,466.07	10.45%